

Message Text

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PAGE 01 FRANKF 01443 261648Z

60

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 261442Z FEB 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 3068
USDOC WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1443

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: SPECIAL TRADE OPPORTUNITY: GERMAN IMPORTER SEEKS U.S.
SUPPLIER OF BLENDED WHISKEY.

1. THE GERMAN FIRM, SUEPORT GMBH & CO, KG, SEEKS A US SUPPLIER OF INEXPENSIVE BLENDED WHISKEY TO BE BOTTLED IN GERMANY. THE FIRM CONSISTS OF DISTILLERY AND BOTTLING PLANT FOR ALCOHOLIC BEVERAGES ESTABLISHED IN 1957. IT HAS 50 EMPLOYEES, ESTIMATED ANNUAL SALES OF DM 14 MILLION, AND AN INVENTORY WORTH ROUGHLY DM 3 MILLION. REPUTATION IS GOOD.
2. TWO PREVIOUS PTO MESSAGES ON THIS SUBJECT WERE SENT IN JANUARY AND NOVEMBER OF 1975 BUT SUEPORT HAS RECEIVED NO RESPONSE.
3. THE GERMAN FIRM HAS ONCE AGAIN CONTACTED THE CNONSULATE GENERAL AND INDICATED ITS CONTINUING INTEREST IN OBTAINING A SUPPLIER.
4. IN VIEW OF SUEPORT'S STRONG INTEREST AND THE APPARENT LACK OF RESPONSE GENERATED TO DATE, COMMERCE IS REQUESTED TO CONTACT POSSIBLE SUPPLIERS PERHAPS THROUGH THE DISTRICT OFFICES TO ENSURE THEIR AWARENESS OF THIS TRADE OPPORTUNITY.

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5. INTERESTED PARTIES SHOULD CONTACT DIRECTLY:

HERRN WLODAWSKY
SUEPORT GMBH & CO., KG
6806 VIERNHEIM
TEL: 06204-4004. LEHMANN

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NNN

Message Attributes

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Disposition Event:
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